



Insight to Impact

The Insight to Impact Framework Making Learning Happen

Building on work with the greatest academics and thought leaders over the last 30 years, Osiris has designed the *Insight to Impact framework* for you to use to support school development.

The Framework is centred around three themes;

- Pedagogy
- Leadership
- Implementation

The *Insight to Impact framework* does not include everything you need to consider in leading your school, nor should it. What the *Insight to Impact framework* offers is a pedagogical lens to view your school improvement journey, based on robust and extensive evidence and evaluation.

Evidence shows that the combination of strengthening Pedagogy, Leadership and Implementation together creates the greatest impact; with action being at the heart of any impact.

Within the Insight to Impact framework;

- The Pedagogy strand combines the philosophies and processes of learning and then looks at putting those into practice.
- The Leadership strand explores self-awareness, a knowledge of team and putting these into practice to execute impact driven change.
- The Implementation strand is not always considered, but it is vital. It addresses the stages of planning, delivering, monitoring and evaluating high impact learning.

The **Levels** are designed to be used formatively, they are:

	Level 1	Level 2	Level 3
Culture	The Senior Leadership Team is setting the culture of the school	The Senior Leadership Team is guiding the staff body to create its own culture.	Behaviour and actions of all staff reflect a tangible and deeply shared culture.
Scale	Some	Majority	All (or nearly)
Content Complexity	Some staff will have an understanding of relevant theory	Many staff will be familiar with relevant theory and how to apply it. Some staff will be seeking out theory to inform their reflections; researching to improve their practice.	Most staff have a good working knowledge of relevant theory, with a culture of research shaping practice and impact cycles.
Priorities	Immediate and short term	Short term addressed - planning medium term	Short and medium term addresses - planning long term

Examples of how it can be used:

- With your team or department identify where you think your team/department is which aspects do you agree or disagree about and why? What does this suggest about what should be prioritised next?
- As a Senior Leadership Team identify where each of you think your school is which aspects do leaders have different views about and why? How do those findings compare to your strategic plans?
- As a whole school, hub, trust or cluster how do the views of teaching staff, middle and senior leaders compare? What insights does this provide? How do these compare with your development priorities and strategic direction?

Pedagogy Making learning visible & increasing teacher impact

Consider
your culture, your
priorities and the
existing knowledge
and understanding
of those involved

Metacognition The process of learning; what learners know about their learning (focus on student as learner).

Level 1	Level 2	Level 3
The learning process is guided by the teacher. The process of learning is not always	The teacher orchestrates the learning process; making learning visible. Learners have	Learners know how to learn and they understand the learning process; applying
clear to students. The teacher is pivotal in providing guidance on strategy choice,	some learning strategies which are supported and scaffolded by teacher guidance.	this knowledge to direct the content and pace of their own learning - within and
feedback and next steps. There is some awareness of the teachers generating ideas,	Learners are able to problem solve, classify, seek evidence and make decisions.	across subject disciplines. They can plan, monitor and evaluate their own learning,
then finding and researching evidence.	They can organise their thinking and can apply appropriate strategies to help them	articulating how they learn at each stage and deciding when to move on.
	learn. They are strategic in their choices, demonstrating early skills in active	Learners are reflective and strategic; both 'in the moment' as well as retrospectively.
	self-regulation.	They refine or change their chosen strategies when not successful, seeking assistance
		when needed. Enhancing learner understanding is at the heart of teachers thinking
		and planning; teachers have a deep understanding of how students learn which
		enables this to happen in practice.

Mindframes Beliefs and values shaping how we understand learning (focus on teacher as learner).

Level 1	Level 2	Level 3
Teachers work hard, often in isolation. There is some shared understanding of what learning is, with different stages of understanding in different classes. Teachers plan together; focusing on achieving individual goals. Some teachers believe that high achievement is possible (for all children). Teacher professional learning is guided by senior leaders and instruction is driven by immediate needs.	A shared understanding relating to learning and achievement has been actively established and made explicit. As a result, positive beliefs and values can be seen throughout the classroom. Teachers plan together and share some responsibility for addressing achievement concerns. The school's professional learning programme supports teachers to address specific achievement issues as well as addressing whole-school priorities. Teachers are proactive in gathering evidence of impact and actively engage learners in using assessment to improve and take more responsibility for their own learning.	There is a strong collective belief of high expectations for all learners which is visible in the way that teachers expertly collaborate with each other as well as with other stakeholders. Collaborative behaviours strategically pull together skills and expertise through networks and towards specific outcomes. Teachers confidently innovate, using inquiry-based approaches to enhance their expertise and impact. School leaders actively facilitate and support this approach to professional learning. Learners are living the values of the school and have a shared language of learning. Teachers and learners' values are aligned and these values are clearly embedded in their actions. The teacher's role is seen as focusing on learning not teaching. There are very positive relationships throughout the school, an environment of high standards, and encouragement of healthy challenge. Learner progression is the most important priority for all staff, and building very positive relationships is seen as a vital part of this.

Mobilisation through Curriculum Relationships within the learning process (focus on the relationships and dynamics between teacher and learner)

Level I	Level 2	Level 5
Curricula are adopted from external sources, with curriculum and teaching and learn-	There is a shared and tangible understanding across the school relating to learning	The curriculum has been deeply thought through and co-constructed by staff;
ing discussed separately by staff. Learners are task-oriented. Teachers use teaching	and achievement. Intentions for the curriculum are clear and understood by most.	drawing upon evidence and knowledge of the school community and its aspirations.
and learning methods that are familiar. Some teachers have some knowledge of what	Staff are beginning to see how their teaching and learning actions affect the extent	This has been undertaken with clear intentions rooted in long term and sustainable
evidence shows works in teaching and learning and some teachers would actively	to which curriculum intentions turn into curriculum impact. Learners are increasingly	impact for learners. There is a cohesive and self-challenging learning environment
like to learn more about pedagogy. Assessment is mainly provided by the teacher,	active partners in the learning process and most are effectively challenged. There are	which is efficient and effective in achieving its intentions. Teachers understand what
especially feedback. It is not always clear to learners how assessment can be used to	structured opportunities for all learners to make progress at depth; this is built upon	works for each learner and this is evident in their planning and behaviours. Intentions
inform learning. Impact measurement focuses on short term differences. Planning is	a foundation of clarity in progression and feedback. Planning is based upon secure	are clearly visible to learners and leaders, and are clearly articulated throughout
driven by the curriculum requirements. Teachers and learners tend to be responsive to	assessment of learners' prior-achievements. Staff have a good knowledge of effective	interactions. All learning opportunities are maximised to ensure greatest impact.
the next intervention. There is sometimes a feeling of overload and a need to be more	teaching; staff interpret and implement these ideas across the school in their own	Evidence is used with precision to facilitate highest impact opportunities.
productive. Monitoring of progression tends to be through tick charts and formal	way. There is a calm learning environment which is balanced in approach.	There is a learning flow that both teacher and learner fully understand; the teacher
assessment tasks.		knows when to intervene and learners feel empowered to make decisions about their
		own learning. Critical disposition is developed ensuring high quality progression
		balanced in approach.
	I	

Leadership Surfacing influences to leadership

Consider
your culture, your
priorities and the
existing knowledge
and understanding
of those involved

Know Yourself The role of beliefs and values in determining your leadership behaviours

Level 2	Level 3
Leaders are making the connection between leadership theory and their actions.	There is a shared and consistent belief of what leadership looks like within the school.
Leaders are grounded in practice and have an emotional engagement with leadership.	The school values are clearly visible by all leaders whilst individual leadership styles
There is a knowledge of leadership theory with the majority of leaders; application of	are encouraged and valued. There is purposeful energy across all layers of leadership
this is seen with some but there are cases where this is not the case.	within the school. Each leader can see how they fit within the larger school leadership
	team, shaping the behaviours of others. Cognitive and value-led balance pervades
There is knowledge of what has and has not worked previously that informs future	decision-making rather than leaders getting caught up with peripheral and easily
actions and broader evidence is used to inform future planning. Leaders are aware	measured matters. Leaders take a long-term view whilst understanding short term
of the school's values and supporting their enactment across the school. They have	needs. Leaders recognise that what they learn and think about themselves makes an
thought hard about their own vision and value and what kind of leader they want to	impact on the way that they approach leadership. They understand that how their
be.	thoughts, actions and behaviours create intended and unintended consequences.
	Leaders have a clear vision and knowledge of what kind of leader they are, what
	motivates and drives them and how they can keep developing. There is deep
	engagement with leadership theory and implementation.
	Leaders are making the connection between leadership theory and their actions. Leaders are grounded in practice and have an emotional engagement with leadership. There is a knowledge of leadership theory with the majority of leaders; application of this is seen with some but there are cases where this is not the case. There is knowledge of what has and has not worked previously that informs future actions and broader evidence is used to inform future planning. Leaders are aware of the school's values and supporting their enactment across the school. They have thought hard about their own vision and value and what kind of leader they want to

Know Your Team Creating, building and developing your team through knowledge of their strengths, skills and dispositions

Level 1	Level 2	Level 3
Some leaders know their teams quite well. Teams work on urgent priorities with lots	The majority of leaders have a sound knowledge of their teams and understand the	Collective efficacy is high; teams have shared goals with mutual understanding
of trouble-shooting in response to issues raised by senior leaders or external	strengths/gaps in expertise across the team. Where staff need to be brought in,	about the intentions, actions and intended impact. Staff collaborate purposefully and
stakeholders. Some staff understand the broader strategic direction and there has	there is an understanding of skillset required which has been informed by reviewing	regularly within and beyond their teams. All leaders get the best out of their team,
been some discussion about how this could be communicated with other leaders and	the impact, expertise and capacity of the existing collective team. Leaders provide	knowing them in terms of their individual strengths and behaviours and also how that
the wider school community. There is variance in how different members of the team	professional learning opportunities which build on their team's strengths, build a team	fits within a fully functioning and happy team. High trust, high capacity teams are
are utilised, focused or directed. Professional learning is often linked to short term	identity and work towards shared goals and ambitions. There is a sense of direction	visible, with clear roles and continually developing strengths. Retention is strong, and
priorities or initiative directed, with needs and plans made for individuals.	across most teams with a few exceptions. There is a feeling of trust and most leaders	where new staff are recruited this is carefully planned for and executed with success.
There are some examples of limited capacity and trust within the team, and there are	have the capacity to improve their teams.	Motivation is intrinsic with leadership supporting rather than instructing.
some vacancies.		

Know Your Change Impact focused and strategic decision making; prioritising, designing and planning for implementation

Level 1	Level 2	Level 3
The Senior Leadership Team are aware of changes that need to happen, which may	The Senior Leadership Team are working collaboratively to identify what change	All staff are clear about the change that they are leading, what they are implementing
be as a result of external factors. Senior Leaders are starting to plan for how to	needs to happen, and why it needs to happen. Senior Leaders intend to communicate	and why. They are familiar with the evidence that justifies this approach and are aware
respond to these changes and intend to share these with middle leaders, teachers and	this to the whole staff; at this stage staff are aware of day to day priorities and short-	of the relevant theory behind the actions. Staff understand the intended impact of
other staff as the need arises. There are a series of urgent priorities being addressed,	term objectives. Most staff are aware that change is underway and have an emerging	their actions and how they will know whether these changes are successful. There is
so discussion about strategic vision and direction is not seen as a current priority.	understanding of why this is the case. Leaders are starting to distinguish between	buy-in across the school and everyone knows their role and the important part they
	urgent and important, with the focus on this year and the medium term. Discussion	play in the collective change underway. All leaders have contributed to, and helped
	is tentatively starting to consider how the whole school might work together beyond	shape the design and implementation plan. Wider staff have been involved in broader
	this academic year.	discussions. All staff understand the shared outcomes they are aiming for and the
		steps needed to get there and track along the way.
	1	

Implementation The stages of effective planning for high impact learning

Consider
your culture, your
priorities and the
existing knowledge
and understanding
of those involved

Iterate Change Planning and reviewing iterations and phases

Level 1	Level 2	Level 3
Reactive priorities are the main focus of school led change due to current circum-	There is an emotional connection across staff that there is a need to do something in	Theories of change are understood by leaders and embedded in practice. The school
stances. Staff are informed of the actions expected of them and most of these actions	response to strategic priorities. There has been some discussion about the process	is familiar and comfortable with iterative change and impact cycles. Staff readily
are undertaken. There have been a series of initiatives across the school addressing	and thinking behind whole school strategies. Most staff understand the intentions and	engage because rationale is clearly communicated and understood. Consensus on
short term outcomes with a few isolated examples of review and feedback. Small	their role in relation to them, and some staff have yet to buy into the change	key decisions is garnered through purposeful deliberation. There is clarity about the
steps towards longer term sustainable models are starting. The Senior Leadership	underway or to understand how their role and actions contribute to achieving the	expectations that staff have of each other. Data gathering and feedback loops are
Team have started to map out the plan to implement meaningful sequences of	desired outcomes. Responsibilities are clear and understood by the majority of staff.	familiar and embraced within practice as staff understand they are an instrumental
change and there has been initial discussion about who should be involved, who is	The plan has scheduled points of reflection to enable feedback and clear milestones.	part of making change happen. Reflexivity and re-positioning are endemic within the
responsible for each element and what the desired outcomes are.	How and who will lead these is understood by some staff.	culture. Determination and freedom to express opinion is clearly visible. Clear
		protocols are in place. Interdependence and cooperation can be seen across staff.
		Collective Efficacy is in play; there is a tangible sense of the whole team working
		together addressing shared intentions.

Intentional Learning Structures, climate and rhythm

Level 1	Level 2	Level 3
External factors tends to influence what the school does; sometimes this does not align with individual and school's beliefs and values. Teams are good at reacting to immediate needs. Professional learning is provided to support current high priority issues which are usually linked to learner outcomes. Professional learning is often a series of standalone objectives rather than a rhythm of professional learning. Intentions surrounding professional learning are good with some variation in how proactive staff are in engaging with principles and practice.	Leaders direct a carefully designed professional learning programme which is in line with school priorities and the change being implemented. Staff attend a range of appropriate professional learning opportunities and engage in some research (academic or classroom based). Many realise their professional learning is for their benefit as well as supporting the implementation of change. There is a regular rhythm to professional learning, with some staff meaningfully reflecting and understanding how to evaluate impact. There is a positive climate with some collaboration starting to emerge.	A high-quality professional learning programme is implemented across the school. Each person knows their part, the direction and desired outcomes. Learning is pro-active with a variety of approaches, refined at intervals based on feedback and evaluation. A culture of ongoing enquiry is clearly visible, with teachers driving the rhythm. There is a shared understanding of impact and what desired outcomes look like by all staff. The team share a culture where communication, engagement and shared intentions are collectively owned and enacted. Evaluation underpins progress so all stages in development can be understood and tracked. There are individual pathways which allow all adults to make progress through deliberate practice relevant to their expertise. Time is taken to reintegrate learning to ensure sustainable gains.

Investigating Impact Evaluating change through understanding what and how to measure

Level 1	Level 2	Level 3
The desire for change is present across the school with activities happening. There	There is a shared understanding of intended changes, what is being put in place to	All staff share a deep understanding of impact. All staff recognise direct and indirect
have been small step towards strategic professional learning design; which is	address them, and why these changes are appropriate. Evidence used to inform these	effects and these are clearly understood. Precise measurement of both is in place
starting to drive desired impact through direct and indirect links. Sometimes staff are	changes has been communicated to aid understanding which ensures that the desired	which draws on from established base lines and enables staff to review and refine
not quite aware of what success should look like, although some staff are ready,	impact indicators are visible to all those involved. Impact is starting to happen and is	throughout cycles of change. As changes are refined, iterative plans take account of
in some areas, to start to evaluate their impact. There is early and tentative discussion	recognised, understood and evaluated by those involved. Milestones/KPIs are in place	spaced reviews. Refinements are based on a clear evidence trail involving a range of
about how to assess professional learning across the whole school.	with a mixture of short and medium-term goals which have been carefully identified	evidence and engaging staff collaboratively in identifying next steps. Achievement
	to ensure timely and effective monitoring, review and refinement cycles. Design of	outcomes are high and interlinked, with an evidence trail showing how and why policy
	change is evident although at this stage focuses on predominantly on input factors.	and practice has achieved this.

Complete this grid as a team



	Agree the benchmark: which description best describes the realities of our actions at the moment?	Set an ambition: which descriptor, or part of a descriptor, is most appropriate for us to focus on next?	Commit to a timescale: what is a realistic timeframe for us to reach our ambition? Be clear on evaluation: how will we know that we have achieved our milestones on the way?	Agree the next steps: what are the practical actions that we need to complete in order to achieve this?
The Pedagogy strand combines the philosophies and processes of				
learning and then looks at putting those into practice.				
Consider the descriptors at level 1, 2 or 3 for each of these:				
Metacognition - the process of learning; what learners know about				
their learning (focus on student as learner).				
• Mindframes - beliefs and values shaping how we understand learn-				
ing (focus on teacher as learner).				
Mobilisation through curriculum - relationships within the learning				
process (focus on the relationships and dynamics between teacher and learner).				
and learner).				
The Leadership strand explores self-awareness, a knowledge of				
team and putting these into practice to execute impact driven				
change.				
Consider the descriptors at level 1, 2 or 3 for each of these:				
Know yourself - the role of beliefs and values in determining your				
leadership behaviours.				
• Know your team - creating, building and developing your team through knowledge of their strengths, skills and dispositions.				
Know your change - impact focused and strategic decision mak-				
ing: prioritising, designing and planning for implementation.				
The Implementation strand addresses the stages of planning, delivering, monitoring and evaluating high impact learning.				
denvering, monitoring and evaluating high impact learning.				
Consider the descriptors at level 1, 2 or 3 for each of these:				
• Iterate change - planning and reviewing iterations and phases.				
Intentional learning - structures, climate and rhythm.				
Investigating impact - evaluating change through understanding				
what and how to measure.				

Use this to help you source, reflect on and organise your thoughts and tasks.

of these:		What is Visible Learning and why is it so important? Download	1.
	Hattie, John and Gregory Yates (2013). Visible Learning and the Science of How We Learn Perkins, D. (1992). Smart Schools: Better Thinking and Learning for Every Child	free videos where Professor John Hattie introduces the key ideas you need to know and what you can do about them in your school: https://osiriseducational.co.uk/visible-learning-plus/insight/ For further resources and support suggestions go to: https://osirised-ucational.co.uk/pedagogy/	2.
about their learning (focus on student as learner)	Wiliam, Dylan (2011). Embedded Formative Assessment		3.
of team and putting these into practice to execute impact driven change. Consider the descriptors at Level 1, 2 or 3 for each of these; • Know yourself - the role of beliefs and values in	Donohoo, J. (2017). Collective efficacy: How educators' beliefs impact student learning Dweck, Carol (2000). Self-Theories: Their Role in Motivation, Personality and Development Einhorn, Stefan (2010). The Art of Being Kind	What is collective efficacy and why does it matter to schools? Watch this five-minute film tiny.cc/lvOqfz together with your colleagues and use as a discussion point when you review this strand of the framework together. For further resources and support suggestions go to: https://osiriseducational.co.uk/leadership/	1. 2. 3.
delivering, monitoring and evaluating high impact learning. Consider the descriptors at level 1, 2 or 3 for each of these: • Iterate change - planning and reviewing iterations and phases.	de Bono, Edward (1982). De Bono's Thinking Course: Powerful Tools to Transform Your Thinking Hattie, John (2011). Visible Learning for Teachers: Maximizing Impact on Learning. Rosenthal, Robert and Lenore Jacobson (2003). Pygmalion in the Classroom: Teacher Expectation and Pupils' Intellectual Development	As John Hattie says, 'Know Thy Impact' - try this article tiny.cc/9x-Oqfz for four key questions that you can use as discussion points with your staff when reviewing this strand. For further resources and support suggestions go to: https://osiriseducational.co.uk/implementation	1. 2. 3.



Would you like friendly and professional support in identifying practical next steps for your school?

We can help your schools/teams in completing the review, action planning and recommending next stages of professional learning to move towards level 3.

Call Katie Cavill on 01790 756 751 or email kcavill@osiriseducational.co.uk

"The Insight to Impact Framework is an excellent piece of work, something which will add enormous value to our teaching profession. It makes inherent understanding – visible to all"

Katrina Morley, CEO, Tees Valley Education

"Great tool to support the evaluation of leadership practice, whole school practice and to unpick and use this to ensure we are achieving maximum impact. Will definitely use this to help inform further/future school priorities and implementation."

Lorraine Budge, Headteacher, Fox Covert Primary, Edinburgh

"Thinking about Pedagogy, Leadership and Implementation together in this way brings absolute precision to our decision making"

John Camp, Trust Leader, Compass Partnership